



# **ASKING: How one word can transform our personal and professional lives**

A One-Day Online Seminar for Federal Leaders, Supervisors, Managers, Employees, and Union Officials

June 21, 2022      9am – 3pm – Central Standard Time  
Location: Online Course using Zoom Platform

Open-Enrollment Cost: \$99 per person  
Contact: [pitthal@aol.com](mailto:pitthal@aol.com) or Hal Pitt at 719-313-2540 MST

## **Topics Covered**

- Why ASKING is the most powerful work in the world
- How the best leaders are experts at asking questions
- The most powerful questions to ask to transform relationships
- The most powerful questions to ask to transform teams and organizations
- The difference between open and closed ended questions
- The relationship between ASKING and listening
- 6 powerful questions to ask when coaching others
- The most important question to ask during a conflict
- 5 powerful words that can transform our assumptions of others
- 7 powerful words that can improve morale and processes
- The relationship between ASKING and setting goals
- ASKING and developing the heart of curiosity
- The importance of successful management and asking questions
- How asking questions can transform customer service for the better
- ASKING and seeking first to understand before being understood
- How one simple skill can transform our communication for the better
- ...and much, much more

It seems so simple, but many are not skilled at asking questions. Yet learning the art of asking questions is at the very foundation of relationship, team, and organizational success. After attending this workshop, you may be a different person than when you walked in. ONE SIMPLE WORD could transform your personal and professional life forever.

## Comments from past participants

*“Why didn’t I learn this stuff years ago? It would have changed the way I lead and changed the way I raised my children. Transformational information from Hal Pitt.”*

*- attendee at City of Everett, WA*

*“Hal, I want you to know that I have been practicing some of the stress management techniques you shared in the course. I am sleeping better than I ever have and am sharing this information with others.” – attendee at Architect of the Capitol, Washington D.C.*

*“I can’t believe that it worked! I shared the character anchor information from your Neuroscience of Leadership course with my team and now we are all practicing your strategies. It has truly changed my team for the better.” – attendee, at VA in Lebanon, PA*

*“Hal. I reflect on my character anchor every day. It has helped me weather the storms of politics in D.C. and helped me focus every day on my integrity and character.”*

*- high level official in Washington D.C.*

*“Your course has made me realize I need to change some biases I have that are harming me and my family. I am going to call my father tonight and tell him how much I love him. Thanks so much for our workshop.” – attendee at National Parks Service workshop*

*“WOW! AWESOME! FANTASTIC! BRILLIANT! Hal, those are just some of the words that describe your workshop.” – manager at Naval Shipyard, Bremerton, WA*

*“I really enjoyed the way you integrate multimedia into your presentation. Really kept me interested. I didn’t want to fall asleep one time and that is rare for me in courses.”*

*- Attendee in New Orleans, Louisiana*

*“Hal, since your course, my team has implemented a new mission, vision and core values. We are going to have a kickoff barbecue next month. Thanks for the helpful information you shared in the seminar. Hope to see you again in the future.” – senior leader at a city in Wyoming*

*“I wish I could take you with me and you could present this information to our senior leadership. I believe it would revolutionize our culture.” – attendee in Denver, CO*

*“Why aren’t more senior leaders taking this course? They send the managers but think they don’t need to learn anymore. I can’t think of the last time our leaders have attended any of our leadership courses.” – manager at Department of Transportation*

The Kansas City Federal Executive Board  
Presents an open-enrollment seminar:  
***“ASKING: How one word can transform your  
personal and professional life.”***  
June 21, 2022

**Registration**

**(Send this registration form to Hal Pitt Seminars at [pitthal@aol.com](mailto:pitthal@aol.com))**

*Please Print*

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**Payment Method**

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If you have any questions about payment or this course, contact

Hal Pitt, CEO, Hal Pitt Seminars

719-313-2540 or [pitthal@aol.com](mailto:pitthal@aol.com)